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SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549ANNUAL AUDITED REPORT  
FORM X-17A-5  
PART III

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FACING PAGE

Information Required of Brokers and Dealers Pursuant to Section 17 of the  
Securities Exchange Act of 1934 and Rule 17a-5 ThereunderREPORT FOR THE PERIOD BEGINNING 01/01/2003 AND ENDING 12/31/2003  
MM/DD/YY MM/DD/YY

## A. REGISTRANT IDENTIFICATION

NAME OF BROKER-DEALER: CARTER CAPITAL CORPORATION

OFFICIAL USE ONLY

ADDRESS OF PRINCIPAL PLACE OF BUSINESS: (Do not use P.O. Box No.)

FIRM I.D. NO.

167 OLD POST ROAD

(No. and Street)

SOUTHPORT

(City)

CT

(State)

06890

(Zip Code)

NAME AND TELEPHONE NUMBER OF PERSON TO CONTACT IN REGARD TO THIS REPORT

MICHAEL CARTER(203) 254-3333  
(Area Code - Telephone Number)

## B. ACCOUNTANT IDENTIFICATION

INDEPENDENT PUBLIC ACCOUNTANT whose opinion is contained in this Report\*

NISHBALL, CARP, NIEDERMEIER, PAWCOWTA & CO.

(Name - if individual, state last, first, middle name)

4 CORPORATE DRIVE, SHELTON, CT

(Address)

(City)

(State)

06484

(Zip Code)

## CHECK ONE:

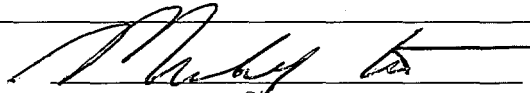
- ☒ Certified Public Accountant  
☐ Public Accountant  
☐ Accountant not resident in United States or any of its possessions.

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\*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

### OATH OR AFFIRMATION

I, MICHAEL CARTER, swear (or affirm) that, to the best of my knowledge and belief the accompanying financial statement and supporting schedules, pertaining to the firm of CARTER CAPITAL CORPORATION, as of DECEMBER 31, 20 03, are true and correct. I further swear (or affirm) that neither the company nor any partner, proprietor, principal officer or director has any proprietary interest in any account classified solely as that of a customer, except as follows:

  
Signature

PRESIDENT  
Title

  
Notary Public

Oluseyi A. Negedu  
Notary Public  
My Commission Expires  
June 30, 2008

This report \*\* contains (check all applicable boxes):

- ☒ (a) Facing Page.
- ☒ (b) Statement of Financial Condition.
- ☒ (c) Statement of Income (Loss).
- ☐ (d) Statement of Changes in Financial Condition.
- ☒ (e) Statement of Changes in Stockholders' Equity or Partners' or Sole Proprietors' Capital.
- ☐ (f) Statement of Changes in Liabilities Subordinated to Claims of Creditors.
- ☒ (g) Computation of Net Capital.
- ☐ (h) Computation for Determination of Reserve Requirements Pursuant to Rule 15c3-3.
- ☒ (i) Information Relating to the Possession or Control Requirements Under Rule 15c3-3.
- ☐ (j) A Reconciliation, including appropriate explanation of the Computation of Net Capital Under Rule 15c3-3 and the Computation for Determination of the Reserve Requirements Under Exhibit A of Rule 15c3-3.
- ☐ (k) A Reconciliation between the audited and unaudited Statements of Financial Condition with respect to methods of consolidation.
- ☒ (l) An Oath or Affirmation.
- ☐ (m) A copy of the SIPC Supplemental Report.
- ☐ (n) A report describing any material inadequacies found to exist or found to have existed since the date of the previous audit.

\*\*For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

**CARTER CAPITAL CORPORATION**  
**FINANCIAL STATEMENTS**  
**DECEMBER 31, 2003 AND 2002**



*Nishball, Carp, Niedermeier, Pacowta & Co., P.C.*

CERTIFIED PUBLIC ACCOUNTANTS AND CONSULTANTS

## **CARTER CAPITAL CORPORATION**

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*Nishball, Carp, Niedermeier, Pacowta & Co., P.C.*

CERTIFIED PUBLIC ACCOUNTANTS AND CONSULTANTS

*Stanley A. Carp, CPA  
Christopher A. Gallo, CPA  
Michael E. Niedermeier, CPA  
John J. Pacowta, CPA  
Jane G. Sabatini, CPA  
Harry J. Zinn, CPA  
Robert L. Nishball, CPA  
Of Counsel*

**To the Stockholder  
Carter Capital Corporation  
Southport, CT 06490**

### INDEPENDENT AUDITOR'S REPORT

We have audited the accompanying statement of financial condition of Carter Capital Corporation as of December 31, 2003 and 2002, and the related statements of operations and retained earnings, and cash flows for the years then ended that you are filing pursuant to Rule 17a-5 under the Securities Exchange Act of 1934. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Carter Capital Corporation as of December 31, 2003 and 2002, and the results of its operations and its cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.

Our audits were conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The information contained in the accompanying schedule, Computation of Net Capital Pursuant to Rule 15c3-1 of the SEC as of December 31, 2003, is presented for purposes of additional analysis and is not a required part of the basic financial statements, but is supplementary information required by Rule 17a-5 under the Securities Exchange Act of 1934. Such information has been subjected to the auditing procedures applied in the audits of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

*Nishball Carp Niedermeier Pacowta & Co., P.C.*

Certified Public Accountants

January 26, 2004

-1-

*An Independent Member of BKR International  
Member American Institute of Certified Public Accountants Division for CPA Firms*

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**CARTER CAPITAL CORPORATION**  
**STATEMENT OF FINANCIAL CONDITION**  
**DECEMBER 31,**

**ASSETS**

	<u><b>2003</b></u>	<u><b>2002</b></u>
<b>Current assets</b>		
Cash and cash equivalents	\$ 70,274	\$ 155,342
Accounts receivable	-0-	10,240
Prepaid expenses	1,211	-0-
<b>Total current assets</b>	<u><b>71,485</b></u>	<u><b>165,582</b></u>
<b>Total assets</b>	<u><b>\$ 71,485</b></u>	<u><b>\$ 165,582</b></u>

**LIABILITIES AND STOCKHOLDER'S EQUITY**

<b>Current liabilities</b>		
Accrued expenses	\$ 300	\$ 250
Due to affiliate	18,242	114,823
<b>Total current liabilities</b>	<u><b>18,542</b></u>	<u><b>115,073</b></u>
<b>Stockholder's equity</b>		
Common stock, no par value, 1,000 shares authorized, issued and outstanding	21,000	21,000
Retained earnings	31,943	29,509
<b>Total stockholder's equity</b>	<u><b>52,943</b></u>	<u><b>50,509</b></u>
<b>Total liabilities and stockholder's equity</b>	<u><b>\$ 71,485</b></u>	<u><b>\$ 165,582</b></u>

See accompanying notes

**CARTER CAPITAL CORPORATION**  
**STATEMENT OF OPERATIONS AND RETAINED EARNINGS**  
**FOR THE YEARS ENDED DECEMBER 31,**

	<u><b>2003</b></u>	<u><b>2002</b></u>
<b>Revenues</b>		
Fees and valuations	\$ 190,760	\$ 388,792
Expense reimbursement	3,793	3,006
Bad debt recovery	20,000	-0-
Interest income	77	157
<b>Total revenues</b>	<u><b>214,630</b></u>	<u><b>391,955</b></u>
<b>Operating expenses</b>		
Management fee	203,000	366,000
Bad debts	-0-	20,000
Professional fees	6,336	4,000
Dues and licenses	1,577	1,141
Marketing	1,283	-0-
Miscellaneous	-0-	18
<b>Total operating expenses</b>	<u><b>212,196</b></u>	<u><b>391,159</b></u>
<b>Net income</b>	<b>2,434</b>	<b>796</b>
Retained earnings - beginning	<u>29,509</u>	<u>28,713</u>
<b>Retained earnings - ending</b>	<u><b>\$ 31,943</b></u>	<u><b>\$ 29,509</b></u>

See accompanying notes

**CARTER CAPITAL CORPORATION**  
**STATEMENT OF CASH FLOWS**  
**FOR THE YEARS ENDED DECEMBER 31,**

	<u>2003</u>	<u>2002</u>
<b>Cash flows from operating activities</b>		
Net income	\$ <u>2,434</u>	\$ <u>796</u>
Adjustments to reconcile net income to net cash from operating activities		
Bad debts	-0-	20,000
Change in accounts receivable	10,240	(30,240)
Change in prepaid expenses	(1,211)	-0-
Change in due to affiliate	(96,581)	112,500
Change in accrued expenses	<u>50</u>	<u>250</u>
Total adjustments	<u>(87,502)</u>	<u>102,510</u>
Net cash provided by (used in) operating activities	<u>(85,068)</u>	<u>103,306</u>
<b>Cash flows from investing activities</b>		
Proceeds from sale of non-marketable securities	<u>-0-</u>	<u>28,500</u>
Net cash provided by investing activities	<u>-0-</u>	<u>28,500</u>
 Net increase (decrease) in cash and cash equivalents	 (85,068)	 131,806
 Cash and cash equivalents - beginning	 <u>155,342</u>	 <u>23,536</u>
 Cash and cash equivalents - ending	 <u>\$ <u>70,274</u></u>	 <u>\$ <u>155,342</u></u>

See accompanying notes



## **CARTER CAPITAL CORPORATION NOTES TO FINANCIAL STATEMENTS**

### **Summary of significant accounting policies**

This summary of significant accounting policies of Carter Capital Corporation (the "Company") is presented to assist in understanding the Company's financial statements. The financial statements and notes are representations of the Company's management who is responsible for their integrity and objectivity. These accounting policies conform to accounting principles generally accepted in the United States of America and have been consistently applied in the preparation of the financial statements.

*Description of business* - the Company is a broker - dealer registered with the Securities and Exchange Commission (SEC) and is a member of the National Association of Securities Dealers (NASD). The Company was incorporated under the statutes of the State of Connecticut in 1987. The Company shares office space and employees with a related entity, Carter Morse & Company, owned by the Company's sole stockholder. Carter Morse & Company paid all basic operating expenses of the Company during 2003 and 2002.

*Method of accounting* - the Company utilizes the accrual method of accounting for financial reporting.

*Revenue recognition* - the Company recognizes capital placement fees upon the closing of the financing arrangement. All other fees are recognized when earned.

*Cash and cash equivalents* - the Company considers all short term investments with an original maturity of 90 days or less to be cash equivalents.

*Accounts receivable* - accounts receivable are shown net of an allowance for doubtful accounts. Based on management's assessment of the credit history with customers having outstanding balances and current relationships with them, it has concluded that there was no reserve deemed necessary at December 31, 2003 and 2002. Accounts receivable balances are written-off when management has concluded that all reasonable methods of collection have been exhausted.

*Income taxes* - the Company has elected to be taxed under the provisions of subchapter "S" of the Internal Revenue Code. Under those provisions, the Company does not pay federal or state income taxes on its taxable income. Instead, the stockholder is liable for individual federal and state income taxes on the Company's taxable income.

*Use of estimates in financial statements* - the preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

**CARTER CAPITAL CORPORATION  
NOTES TO FINANCIAL STATEMENTS**

**Due to affiliate**

These represent short term, non-interest bearing amounts due to Carter Morse & Company.

**Non-marketable securities**

During 2000, the Company purchased warrants to acquire an aggregate of 2,100 shares of the common stock of NASDAQ Stock Market, Inc. ("NASDAQ") for \$28,500 in a private placement offering. The Company was able to exercise these warrants from June 28, 2002 to June 27, 2006 at prices ranging from \$13 to \$16 per share. During 2002, these warrants were sold to the Company's sole stockholder for \$28,500.

**Management fee**

The Company pays a fee for management services to Carter Morse & Company. The management fee totaled \$203,000 and \$366,000 for 2003 and 2002, respectively.

**Customer securities – possession and control requirements**

The Company is exempt from certain provisions of Rule 15c3-3 under the Securities Exchange Act of 1934, since it carries no customer accounts, and does not otherwise hold funds or securities of customers.

**Capital requirements**

The Company is subject to the Uniform Net Capital Rule (Rule 15c3-1) under the Securities Exchange Act of 1934, which requires that aggregate indebtedness (as defined) shall not exceed fifteen times net capital (as defined).

The following is a summary of the Company's net capital position at December 31, 2003:

Net capital	<u>\$52,720</u>
Excess of net capital over the requirement	<u>\$47,720</u>
Aggregate indebtedness to net capital	<u>.35 to 1.00</u>

**Concentration of credit risk**

The Company maintains cash and cash equivalents at various financial institutions, which are insured by the Federal Deposit Insurance Company (FDIC) up to \$100,000 per institution. At various times during the year the Company had balances in excess of the FDIC insured limits.

**CARTER CAPITAL CORPORATION**  
**COMPUTATION OF NET CAPITAL PURSUANT TO RULE 15c3-1 OF THE SEC**  
**DECEMBER 31, 2003**

**Net capital**

Total stockholder's equity qualified for net capital	\$ 52,943
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**Deductions and/or charges:**

Haircuts on securities:

Money market fund - 2%	<u>223</u>
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Net capital	52,720
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Minimum net capital required	<u>5,000</u>
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Excess of net capital over minimum requirements	<u><u>\$ 47,720</u></u>
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**Aggregate indebtedness**

Accrued expenses	\$ 300
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Due to affiliate	<u>18,242</u>
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Total aggregate indebtedness	<u><u>\$ 18,542</u></u>
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There is no material difference between the computation of net capital pursuant to Rule 15c3-1 included in this report and the computation included with the Company's corresponding December 31, 2003 computation of net capital reported to NASD. As a result, no reconciliation is necessary pursuant to Rule 17a-5(d)(4).



*Nishball, Carp, Niedermeier, Pacowta & Co., P.C.*

CERTIFIED PUBLIC ACCOUNTANTS AND CONSULTANTS

*Stanley A. Carp, CPA  
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Of Counsel*

**To the Stockholder  
Carter Capital Corporation  
Southport, CT 06490**

In planning and performing our audit of the financial statements of Carter Capital Corporation for the year ended December 31, 2003, we considered its internal control structure, including control activities for safeguarding securities, in order to determine our auditing procedures for the purpose of expressing our opinion on the financial statements and not to provide assurance on the internal control structure.

Also, as required by Rule 17a-5(g)(1) of the Securities and Exchange Commission (SEC), we have made a study of the practices and procedures followed by the Company including tests of compliance with such practices and procedures that we considered relevant to the objectives stated in Rule 17a-5(g) in the following:

- (1) Making the periodic computations of aggregate indebtedness (or aggregate debits) and net capital under Rule 19a-3(a)(11) and the reserve required by Rule 15c3-3(e);
- (2) Making the quarterly securities examinations, counts, verifications, and comparisons, and the recordation of differences required by Rule 17a-13;
- (3) Complying with the requirements for prompt payment of securities under Section 8 of Federal Reserve Regulation T of the Board of Governors of the Federal Reserve System;
- (4) Obtaining and maintaining physical possession or control of all fully paid and excess margin securities of customers as required by Rule 15c3-3.

The management of the Company is responsible for establishing and maintaining an internal control structure and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of controls, and of the practices and procedures referred to in the preceding paragraph, and to assess whether those practices and procedures can be expected to achieve the SEC's above-mentioned objectives. Two of the objectives of internal control and the practices and procedures are to provide management with reasonable, but not absolute, assurance that assets for which the Company has responsibility are safeguarded against loss from unauthorized use or disposition and that transactions are executed in accordance with management's authorization and recorded properly to permit preparation of financial statements in conformity with generally accepted accounting principles. Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph.

To the Stockholder  
Carter Capital Corporation  
Page Two

Because of inherent limitations in internal control or the practices and procedures referred to above, error or fraud may occur and not be detected. Also, projection of any evaluation of them to future periods is subject to the risk that they may become inadequate because of changes in conditions or that the effectiveness of their design and operation may deteriorate. Our consideration of the internal control structure would not necessarily disclose all matters in internal control that might be material weaknesses under standards established by the American Institute of Certified Public Accountants. A material weakness is a condition in which the design or operation of the specific internal control components does not reduce to a relatively low level the risk that error or fraud in amounts that would be material in relation to the financial statements being audited may occur and not be detected within a timely period by employees in the normal course of performing their assigned functions. However, we noted no matters involving internal control, including control activities for safeguarding securities, that we consider to be material weaknesses as defined above.

We understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the SEC to be adequate for its purposes in accordance with the Securities Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on our study, we believe that the Company's practices and procedures were adequate at December 31, 2003, to meet the SEC's objectives.

This report is intended solely for the information and use of management, the SEC, the National Association of Securities Dealers, Inc. and other regulatory agencies which rely on Rule 17a-5(g) under the Securities Exchange Act of 1934 in their regulation of registered brokers and dealers, and is not intended to be and should not be used by anyone other than these specified parties.

*Nisball, Carp, Niedermeier, Pacowta & Co., P.C.*

Certified Public Accountants

January 26, 2004